



# Dell Technologies IT infrastructure and workforce technology



**DELL**Technologies  
TITANIUM PARTNER

# Hybrid datacentre and networking

Dell's sophisticated datacentre solutions vastly simplify your compute, storage, and virtual infrastructure to improve scalability and unlock cost, capacity, and time savings through hyperconvergence, automation, and performance.

## Data storage

### Harness the power of storage solutions from Dell Technologies

Unlock the value of your data with primary, file and object data storage arrays for enterprise and midmarket. Deliver for any workload at any scale.

### Get efficient with Dell storage

Data centre sustainability is critical for organisations looking to lessen environmental impact, reduce costs, fulfil social responsibilities, comply with regulations, and meet customer expectations. Dell is here to help you operate your data centre more efficiently, reduce your carbon footprint, and contribute positively to a greener future.



### Dell PowerVault ME5 storage

Optimised for SAN/DAS, PowerVault ME5 storage delivers the performance, capacity and operational simplicity that price-sensitive, small to medium-sized businesses demand. PowerVault ME5 supports many types of workloads including HPC, databases, VDI, safety and security, select Edge use cases and more.



**Let's talk.**

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## **Dell Technologies VxRail hyperconverged infrastructure**

Whether you are accelerating data center modernisation, deploying a hybrid cloud, creating a developer-ready Kubernetes platform, or running applications in harsh edge environments, VxRail delivers a turnkey experience that enables our customers to continuously innovate.



## **The future of storage is here**

The groundbreaking new PowerStore family eliminates traditional tradeoffs in performance, scalability, and storage efficiency, with a data-centric, intelligent, and adaptable infrastructure that transforms and mobilises both traditional and modern workloads.

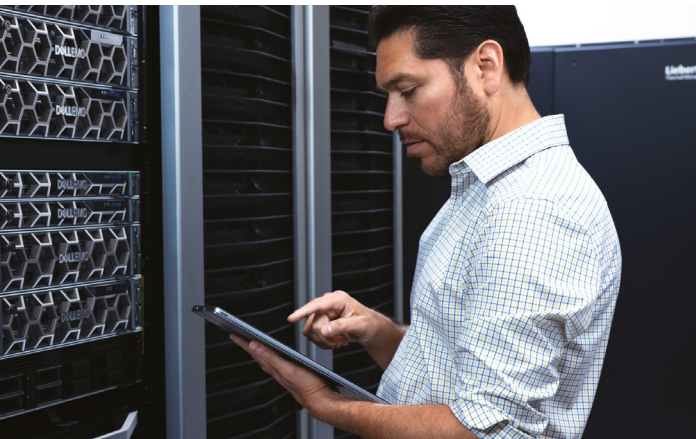


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# Compute

Drive business success with Dell Technologies PowerEdge rack, tower and modular infrastructure servers designed for web, enterprise and hyperscale applications.



## Dell Technologies PowerEdge servers

The new Dell Technologies PowerEdge servers R250, R350, T150 and T350 are ideal for budget-conscious businesses that won't compromise on security. The new servers are designed with a security-first approach that give you the confidence to innovate, adapt and grow with robust built-in protection and the latest Intel® technology.

## Dell PowerEdge server solutions

Dell Technologies is the only server vendor offering a cross portfolio solution for cryptographically verified hardware integrity, dynamic system lockdown, and robust firmware and boot protection. Anchored by a well-established silicon Root of Trust, we provide security that starts at design and continues through the supply chain and full lifecycle.



## The world's best-selling servers

PowerEdge servers provide the highest performance for a diverse set of workloads from the edge to the cloud to the core. As applications and workplaces become more complex, it becomes more important than ever for businesses to have end-to-end solutions that work together seamlessly.



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# Dell APEX AIOpS

## Tame IT complexity in your digital business

APEX AIOps is an AI-driven observability and management SaaS suite for assuring the highest levels of IT infrastructure integrity and application reliability.

Up to  
**10x**

Faster time of resolution of infrastructure issues.<sup>1</sup>

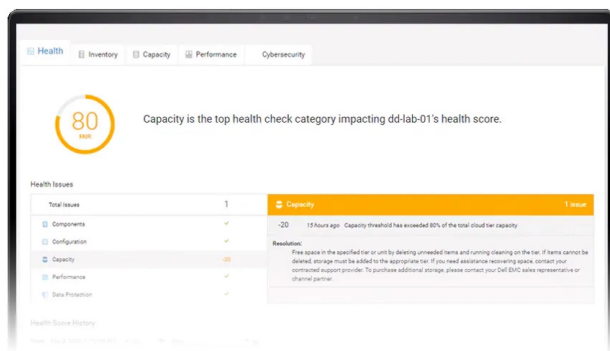
Up to  
**70%**

Reduction in time to resolve application issues.

Up to  
**93%**

Reduction in customer reported issues.

## Use AI to transform IT Operations for increased simplicity, agility and control



### Infrastructure observability

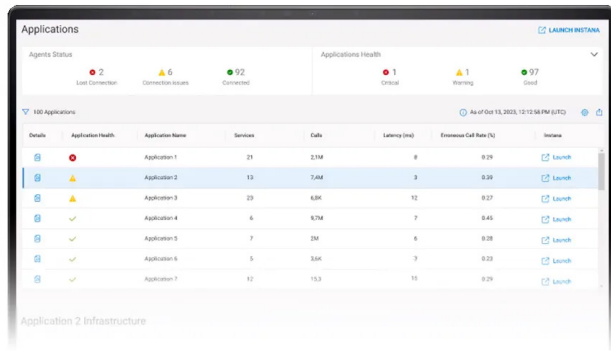
APEX AIOps Infrastructure Observability helps optimise the integrity of Dell core, edge and multicloud infrastructure by providing AI-driven health, cybersecurity and sustainability insights, forecasts and recommendations. Its comprehensive, proactive observability enables:

- 10X faster time to resolution of infrastructure issues.<sup>1</sup>
- 1 workday of system administration saved per week on average.<sup>1</sup>
- 3 minutes to automate cybersecurity checking for 1,000 systems.<sup>4</sup>



**Let's talk.**

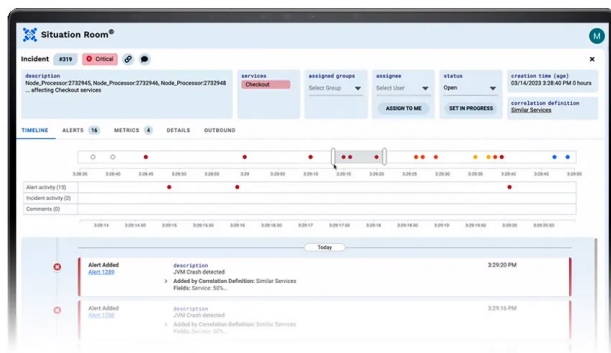
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## Application observability

APEX AIOps Application Observability helps you optimise application performance to reduce risk, accelerate innovation, and increase productivity by delivering full stack observability integrated with Dell infrastructure. Its high-fidelity application and proactive infrastructure analytics enables:

- 70% reduction in mean time to resolution of application issues.<sup>2</sup>
- 3X increase in application deployments.<sup>2</sup>
- Up to 60% less revenue-impacting incidents.<sup>2</sup>



## Incident management

APEX AIOps Incident Management helps you optimise the availability of your digital infrastructure through AI-driven incident lifecycle workflows that reduce alert noise, identify root cause, improve collaboration and automate remediation. Its integration with multivendor infrastructure, application, database and network monitoring tools enables:

- 99% event noise reduction.<sup>3</sup>
- 50% reduction in tickets.<sup>3</sup>
- 93% reduction in customer reported issues.<sup>3</sup>



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